



RXODOTME

TM 5/104 Netaji Park,
Tegharia, North 24 Parganas
West Bengal 700157

Join RXOdotME as a Business Development Executive!

October 4, 2025

About Us

RXOdotME is a dynamic retailer that also provides professional IT services. We help aspiring entrepreneurs start and grow their own businesses by handling legal formalities, setting up eCommerce platforms, and creatively using available tools to get them online quickly. Our work culture is flexible, with a mix of work-from-home and field visits, and we are passionate about empowering startups.

Position: Business Development Executive ([Apply - bit.ly/bdekolkata](https://bit.ly/bdekolkata))

Job Description

We are looking for a motivated Business Development Executive to promote and sell our IT services. The ideal candidate will have a minimum of 2 years of sales experience, preferably in IT or technology-related services, and will be skilled in understanding client requirements and offering tailored solutions.

Experience Required

Minimum 2 years in sales, preferably in IT or technology-related services.

Skills Required

- Strong communication and interpersonal skills
- Ability to understand client requirements and suggest suitable IT solutions
- Knowledge of computer technology, software, websites, and eCommerce platforms
- Negotiation and closing skills
- Self-motivated and able to work independently in the field

Responsibilities

- Promote and sell our IT services, including website & eCommerce setup and business startup solutions
- Meet potential clients in person, understand their needs, and present tailored solutions
- Achieve monthly sales targets and maintain client relationships

Education

- Minimum: Bachelor's degree in any discipline
- Preferred: Degree or diploma in Computer Science, Information Technology, Business, or related fields

Industry: IT Services and IT Consulting

Employment Type: Contract

Location: Kolkata (intra-city travel and occasional cross-state travel)

Work Schedule: Monday to Saturday, 10 AM to 8 PM, primarily field visits

Salary: ₹120,000 to 180,000 per annum based on experience and performance